

BUYING A USED VAN PLANNER



PRE-SHOPPING RESEARCH

- Decide on the make, model, and year
- Research fair market price
- Calculate approx sales tax and registration fees
- Identify certified mechanic for local inspection
- Research insurance options
- Research escrow and shipping options and prices
- Research maintenance+repair costs for make and model
- Research depreciation for make, model, and year
- Decide on conversion budget
- Research how to negotiate
- Look up state's lemon laws

VAN SHOPPING CHECKLIST



Before testdrive

- VIN check through NICB
- CARfax report
- Check for recalls
- Get a SPECIFIC fair market range report
- Get an insurance quote
- Arrange to finance, if needed
- Find certified inspector

Test drive and buying

- Self inspection
- Certified inspection
- Negotiate final price
- Arrange escrow and/or certified check
- Arrange shipping
- Register/complete DMV records
- Finalize insurance